

Series 2019 P/1/4\_1

**SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF  
PERPETUAL DEBT INSTRUMENTS IN THE NATURE NON-  
CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS  
NOVEMBER 28, 2019**



**HDB FINANCIAL SERVICES LIMITED**  
**(CIN: U65993GJ2007PLC051028)**

(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial company)

**Registered Office:** Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009

Tel: +91 079-30482714

**Corporate Office:** Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai - 400034

Tel: 022- 39586300/49116300; Fax: 022-39586666/49116666; Website: [www.hdbfs.com](http://www.hdbfs.com);

**Contact Person:** Mr. Haren Parekh, Chief Financial Officer; e-mail: [compliance@hdbfs.com](mailto:compliance@hdbfs.com)

**Private Placement of 500 (with Green Shoe Option to retain total subscription upto 1000) Unsecured, Subordinated, Rated, Listed, Perpetual Debt Instruments in the nature of Non-Convertible Debentures ("Series 2019 P/1/4 PDIs") of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each for cash aggregating upto Rs. 50,00,00,000/- (Rupees Fifty Crore only) with Green Shoe Option of Rs.50,00,00,000/- (Rupees Fifty Crore only) to retain total subscription upto Rs.100,00,00,000/- (Rupees One Hundred Crore Only) issued under the Shelf Disclosure Document dated August 8, 2019 ("Shelf Disclosure Document" or "Shelf DD") as amended / supplemented from time to time.**

This Supplemental Disclosure Document ("**Supplemental DD**") is issued in terms of and pursuant to the Shelf Disclosure Document dated August 8, 2019. All the terms, conditions, information and stipulations contained in the Shelf DD are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental DD must be read in conjunction with the Shelf DD and Private Placement Offer cum Application Letter.

This Supplemental DD contains details of private placement of Series 2019 P/1/4 PDIs and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated particulars / changes in the particulars set out in the Shelf DD, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf DD. All other particulars appearing in the Shelf DD shall remain unchanged.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf DD. This Supplemental DD is dated November 28, 2019.

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**SUMMARY TERM SHEET**

Security Name	Series 2019 P/1/4
Issuer	HDB Financial Services Limited
Type of Instrument	Unsecured, Subordinated, Rated, Listed, Non-convertible <b><u>Perpetual Debt Instruments</u></b> in the nature of Debentures ("PDIs")
Nature of Instrument	Unsecured (Tier I Capital)
Seniority	<p>i. Superior to the claims of investors in Equity Shares of the Company; and</p> <p>ii. Subordinated to the claims of all other creditors of the Company (but <i>pari-passu inter se</i> the holders of the PDIs)</p>
Mode of Issue	Private placement
Eligible Investors	<p>(a) Banks;</p> <p>(b) Financial Institutions;</p> <p>(c) Non-Banking Financial Companies;</p> <p>(d) Companies;</p> <p>(e) Mutual Funds;</p> <p>(f) Insurance Companies;</p> <p>(g) Provident Funds, Gratuity, Superannuation and Pension Funds, subject to their investment guidelines; and</p> <p>(h) Individuals</p> <p>(i) Foreign Portfolio Investors (FPIs)</p> <p>(j) Qualified Foreign Investors (QFIs)</p> <p>(k) Hindu Undivided Family (HUF)</p> <p>(l) Any other eligible investor authorized to invest in the PDIs.</p> <p>Note: FII/NRI investors would be eligible subject to RBI's approval on the same.</p>
Listing	<p>The Series 2019 P/1/4 is proposed to be listed on WDM segment of BSE Limited. BSE has given its in-principle approval to list the PDIs issued under this Tranche/Series to be issued and allotted in terms of the Shelf Disclosure Document dated August 8, 2019.</p> <p>In the event that any PDI holders are Foreign Portfolio Investors, the Issuer shall get the securities listed on the BSE Limited within 15 days of Allotment.</p>

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	In case of delay in listing of this Tranche beyond 20 (Twenty) days from the Deemed Date of Allotment, the Company will pay penal interest, of 1% (one percent) p.a. over the interest/coupon rate/implicit yield from the expiry of 30 (thirty) days from the Deemed Date of Allotment till the listing of this Tranche, to the PDI holder.
Rating of the Instrument	CARE Ratings Limited (CARE) has assigned a "CARE AAA;Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook"), to this long term Non-Convertible Debenture issue programme of upto Rs.500 crore, of the Company. Instruments with this rating are considered to have the high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.
Issue Size	The aggregate size of the PDI Issue programme is Rs.500,00,00,000/- (Rupees Five Hundred Crore Only), which Issue shall comprise of one or more Tranche/Series.
Tranche/Series Size	Rs. 50,00,00,000/- (Rupees Fifty Crore Only) with Green Shoe Option of Rs. 50,00,00,000/- (Rupees Fifty Crore Only) to retain total subscription upto Rs. 100,00,00,000/- (Rupees One Hundred Crore only)
Option to retain oversubscription	Yes, Green Shoe Option of Rs. 50,00,00,000/- (Rupees Fifty Crore Only)
Objects of the Issue	The funds raised through the Issue will be utilized as per the section "Utilisation of Issue Proceeds" stipulated in the Shelf Disclosure Document.
Details of the utilization of the Proceeds	The proceeds of the Issue would be utilised by the Company, for regular business activities including its financing / lending activities, working capital and general corporate purposes in compliance with the provisions of Applicable Laws.
Interest/Coupon Rate	8.70% p.a. (shall be increased by 100 bps on exercise of Step-up Option)
Tenor	Perpetual
Redemption Date	N.A.  The outstanding principal amount of the PDIs, together with accrued but unpaid coupon and additional interest, if any, may be redeemed by the Company only on a Call Option Date and by exercising Call Option (if there is any), subject however to the prior approval in writing of the RBI. The PDIs will not carry any obligation, for Coupon or otherwise, after redemption has occurred and all amounts due have been paid.  In the event that the Company is required to redeem the outstanding

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	principal amount of the PDIs in full or in part, or pay any monies in respect thereof including accrued Coupon, before the Call Option Date, due to change in Applicable Laws or under the terms of the Trust Deed including on the occurrence of an Event of Default, the Company shall ensure that it shall obtain all requisite approvals, if any, of the RBI or any other applicable authorities and such redemption and payment shall be subject to receipt of such approvals, as applicable.
Issue Price	Rs. 10,00,000/- (Rs. Ten Lakh only) per PDI
Face Value	Rs. 10,00,000/- (Rs. Ten Lakh only) per PDI
Step Up Coupon Rate	100 bps
Step-up Option	<p>The PDIs will have a step-up option which shall be exercised only once during the whole life of the instrument, in conjunction with the first Call Option date, after lapse of 10 years from the date of issue.</p> <p>The Step Up shall be 100 bps. In effect the coupon rate of PDIs shall be stepped up to 1% p.a. for subsequent years if Call Option is not exercised by the Issuer after the end of 10<sup>th</sup> year from the Deemed Date of Allotment.</p> <p>The Step-up Option shall be exercised on the business day immediately succeeding the expiry of 10 years from the Deemed Date of Allotment (i.e. on November 30, 2029)</p>
Lock-in clause	<p>a. The PDIs shall be subject to lock-in clause in terms of which the issuer may defer the payment of interest if:</p> <ol style="list-style-type: none"> <li>the issuer's CRAR is below the minimum regulatory requirement prescribed by RBI</li> <li>the impact of such payment results in Issuer's CRAR falling or remaining below minimum regulatory requirement prescribed by RBI</li> </ol> <p>b. However, the Issuer may pay interest with prior approval of RBI when the impact of such payment may result in net loss or increase in net loss, provided the CRAR remains above the minimum regulatory requirement prescribed by RBI</p> <p>c. The interest shall not be cumulative except in cases as in 'a.'</p>
Coupon Payment Frequency	Annual
Coupon Payment Dates	On anniversary of the Deemed Date of Allotment each year (i.e 29th of November every year), subject to RBI Regulations (upto call option date,

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	in case if call option is exercised by the Issuer)
Coupon Type	Fixed
Coupon Reset Process	Not Applicable
Day Count Basis	Actual/ Actual Also refer Shelf Disclosure Document dated August 08, 2019.
Interest on Application Money	Interest on application money will be paid to Investors at the Coupon Rate subject to deduction of tax at source, as applicable from date of realisation of funds up to but not including the Deemed Date of Allotment. The Company shall not pay any interest on application money liable to be refunded in case of (a) invalid applications or applications liable to be rejected and (b) monies paid in excess of the amount of PDIs applied for in the application form.
Default Interest Rate	In case of default in payment of interest and/or principal redemption on the due dates, additional interest of 2% (Two Percent) per annum payable annually over and above the Coupon Rate from the date of the occurrence of the default until the default is cured or the PDIs are redeemed pursuant to such default, as applicable
Call Option Exercise Date	Call option shall be exercised by Issuer only after prior approval of RBI.  A date falling on the day immediately succeeding the expiry of a period of 10 (Ten) Years from the Deemed Date of Allotment and any day thereafter, unless such a day is not a non Business Day, in which case the Call Option Exercise Date will be the preceding Business Day.  Coupon shall be payable on actual day count basis till the date of exercise of such Call Option.
Call Option Price	At the face value
Call Notification Date	Any redemption of the PDIs on account of exercise of Call Option shall be subject to the Issuer giving not less than Fifteen (15) calendar days' prior notice to the Trustee.  Upon issuance of the notice, the Issuer shall compulsorily redeem the PDIs (or part thereof) identified in the notice on the relevant Call Option Date by making payment to the relevant PDI Holders, the outstanding principal amount in respect of the PDIs (or part thereof as identified in the notice) and accrued coupon in relation thereto.
Minimum Application and in	Minimum 10 Debentures of Rs. 10,00,000/- (Rupees Ten Lakhs Only) each and in multiple of One (1) Debenture thereafter.

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multiples of __ Debt securities thereafter	
Issue Timing	
1. Tranche Opening Date	Thursday, November 28, 2019
2. Tranche Closing Date	Thursday, November 28, 2019
3. Tranche Pay-in Date	Friday, November 29, 2019
4. Tranche Deemed Date of Allotment	Friday, November 29, 2019
Issuance mode of the Instrument	Dematerialized mode only
Trading mode of the Instrument	Dematerialized mode only
Settlement mode of the Instrument	RTGS/NEFT/Fund Transfer
Depository(ies)	NSDL / CDSL
Business Day	means any day of the week (excluding non-working Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly;
Business Day Convention	Should any of the Due date(s), fall on a non-Business Day, the next Business Day shall be considered as the effective date for the purpose of Coupon payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. However, in case any such payment falls on a holiday, the amount of that payment and the amounts and dates of all future payments shall remain as originally stipulated at the time of issuing the security. Also refer to Shelf Disclosure Document.
Record Date	Means in relation to any Due Date on which any payments are scheduled to be made by the Issuer to the PDI Holder(s), the day falling atleast 15 (Fifteen) calendar days prior to any Due Date
Transaction Documents	Shelf Disclosure Document, Supplemental Disclosure Document, Trust Deed, Trustee Agreement and any other document that may be designated by the Trustee as a Transaction Document
Conditions Precedent to Disbursement	As per the relevant Trust Deed
Condition Subsequent to	As per the relevant Trust Deed

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Disbursement	
Events of Default	As per the relevant Trust Deed
Provisions related to Cross Default Clause	As per the relevant Trust Deed
Covenants	As is customary for a transaction of this nature and as further provided for in the Transaction Documents.
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction for and on behalf of the PDI Holder(s) as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.
Illustration of Bond Cashflows	As per Annexure I hereto
Governing Law and Jurisdiction	The PDIs are governed by and will be construed in accordance with the Indian Law. The PDI Holders, by purchasing the Series 2019 P/1/4 PDIs, agree that the courts in Mumbai, Maharashtra shall have exclusive jurisdiction with respect to any matters relating to the Series 2019 P/1/4 PDIs.
Arranger Name	ICICI Bank Limited
Grant of advances against PDI	No advance shall be granted against the security of the PDI issued under the Tranche/Series.
Manner of bidding in the issue	Open bidding on the BSE Electronic Bidding platform.
Manner of settlement	Through Indian Clearing Corporation Limited
Settlement cycle	Settlement shall be on T+1 day
Manner of allotment	Series 2019 P/1/4 - Uniform (Fixed Rate issue)

**Gross Debt: Equity Ratio of the Company:**

Before the issue of debt securities	6.82
After the issue of debt securities	6.84

Note: The Company reserves the right to amend the Tranche/Series timetable including the Deemed Date of Allotment, as per its discretion.

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**ANNEXURE I- ILLUSTRATION OF DEBENTURES CASH FLOWS ARISING FROM DEBENTURES BEING ISSUED  
PURSUANT TO THIS SHELF DISCLOSURE DOCUMENT**

Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29 <sup>th</sup> October 2013)				
Company	HDB Financial Services Limited			
Face Value (per security)	Rs.10,00,000/- per instrument			
Date of Allotment	Friday, November 29, 2019			
Redemption	Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment.			
Coupon Rate	8.70% p.a. (shall be increased by 100 bps on exercise of Step-up Option after expiry of initial 10 years)			
Frequency of the Interest Payment with specified dates	On November 29, every year until call option is exercised			
Day Count Convention	Actual / Actual			
Scenario 1 : If Call Option is exercised at the end of 10 years (Cashflows will change accordingly, if the Call Option is exercised at any future date through the life of the instrument)				
Cash Flows	Date	Day	No. of Days in Coupon Period	Cash outflow (in Rupees) per debenture of Rs.10 lakh
1 <sup>st</sup> Coupon Payment*	November 29, 2020	Sunday	366	Rs. 87,000/-
2 <sup>nd</sup> Coupon Payment	November 29, 2021	Monday	365	Rs. 87,000/-
3 <sup>rd</sup> Coupon Payment	November 29, 2022	Tuesday	365	Rs. 87,000/-
4 <sup>th</sup> Coupon Payment	November 29, 2023	Wednesday	365	Rs. 87,000/-
5 <sup>th</sup> Coupon Payment	November 29, 2024	Friday	366	Rs. 87,000/-
6 <sup>th</sup> Coupon Payment	November 29, 2025	Saturday	365	Rs. 87,000/-
7 <sup>th</sup> Coupon Payment*	November 29, 2026	Sunday	365	Rs. 87,000/-
8 <sup>th</sup> Coupon Payment	November 29, 2027	Monday	365	Rs. 87,000/-
9 <sup>th</sup> Coupon Payment	November 29, 2028	Wednesday	366	Rs. 87,000/-
10 <sup>th</sup> Coupon Payment	November 29, 2029	Thursday	365	Rs. 87,000/-
Principal Repayment	On call exercise date**			Rs.10,00,000/-



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\* Since November 29, 2020 and November 29, 2026 would be falling on Sunday, interest payment due on that day may be made on the next working day.

\*\* After Step-up Option is exercised on November 30, 2029, interest payment will be done on actual day count basis at 9.70% p.a. till the life of the issue

**Scenario 2: Call Not Exercised**

Cash Flows	Date	Day	No. of days in Coupon Period	Cash outflow (in Rupees) per debenture of Rs.10 lakh
Issue amount – Rs. 50,00,00,000/- with Green Shoe Option of Rs. 50,00,00,000/- to retain total subscription upto Rs. 100,00,00,000/-	November 29, of every calendar year	November 29, of every calendar year	365 / 366 (in the case of a leap year)	Rs. 87,000/- per debenture for initial 10 years  Rs. 97,000/- per debenture post initial 10 years till the life of the issue
Interest	For initial 10 years – 8.70% P.A. Post initial 10 years (after exercise of Step-up Option) – 9.70% P.A. for the actual day count, till the life of the issue			

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**MODE OF PAYMENT**

All transfers/RTGS must be made payable to "ICCL". Details for RTGS payments are mentioned herein below:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED

Name of Bank	ICICI Bank Ltd.
IFSC Code	ICIC0000106
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

Name of Bank	YES BANK
IFSC Code	YESB0CMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

For HDB Financial Services Limited


**Authorised Signatory****Name: Haren Parekh****Title: Chief Financial Officer****Date: November 28, 2019**